

The Indoor Advantage

Thinking Outside the Box

Well, for United CoolAir units it is really Thinking Outside the Box to provide an Inside the Box solution.

If you pick up almost any trade publication there seems to always be an article about theft of units, or the coils for the scrap metal value. This happens with units mounted on ground slabs as well as units mounted on the roof.

Along with the articles about the thefts you probably have seen a number of ads for security cages (locks optional), video cameras, alarm systems, etc. These devices do not make the air conditioners theft proof (words from the suppliers). They are only a deterrent. A ground level cage only provides more scrap metal opportunity for a determined thief. Cages may also hinder service access to re-move components, thus raising the cost for service or maintenance.

If the power is out, the alarm system may not function along with the video camera.

If units are placed outside on plastic pads the cages won't work. The pad needs to be replaced with a concrete pad. More time and material costs. Some of the cages come unassembled so more field labor is incurred.

Rooftop units have been pushed off the curbs to gain entry into the buildings. Oh, and don't forget about roof curb water leaks. Add a cage around a rooftop unit and there are now more penetrations through the roof membrane that are potential leaks waiting to happen.

Who and where will the key be kept to the cage lock? This may tie the customer to only having one company to provide service or maintenance, which may not be in the best interest of the owner.

While all of these approaches have some value, they are not in all cases a solution to theft or vandalism.

There is an option...

United CoolAir units are designed for indoor application.

- No vandalism
- No theft
- No leaking roof curbs or wall penetrations
- No extra cost for cages, cameras, alarms, etc.
- No lost keys
- Not locked into one service / maintenance company
- No storm damage
- Improved architectural appearance
- Better peace of mind for the owner
- Perhaps the owner might even be able to get an insurance break



Sell The Indoor Advantage of "Thinking Inside the Box" with United CoolAir units!